



ANNUAL REPORT 2022

Includes Financial Statements 1 January - 31 December

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PRESIDENT'S REPORT

It is with pleasure I present to you, the members, this year's TFGA annual report. The last twelve months can be described as hectic, full of change, strategic, and transformative.



I would like to say a big thank you to Marcus McShane, who stepped in as Acting CEO during the year before Hugh Christie took over the reins as CEO 6 months ago.

Your board have taken a strategic business approach to TFGA's affairs in the last 12 months and become laser focused. We must and will, as a farmer advocacy body become relevant, heard, influence change and be able to demonstrate a good value proposition.

To do this, we have implemented various strategies and initiatives during 2022.

We have implemented and are now guided by a strategic plan, this is augmented by a communications plan, that deals with both internal and external communications, this has resulted in our messages through a range of mediums now being heard.

As your peak advocacy organisation, we strive to prioritise the issues that matter most. The challenges taken up on your behalf have been heard, taken seriously, and we have made a difference.

Our team is committed to working collaboratively with all stakeholders to advocate for significant change that will improve policies, regulations, and practices that have a negative impact on farmers like IED's, biosecurity, Meadowbank dam, compulsory land acquisition, firearms and wildlife, water, and forest practices.

Collaboration is so important. For too long the agriculture sector has been siloed and we need to break down these silos and collaborate more effectively.

An example of overcoming this is we have signed an MoU to work together with Primary Employers Tasmania; we have done the same with Rural Youth again, and on your behalf, we are taking the lead so we can have influence, not just at the farm gate but across the whole agriculture food chain.

We will continue to collaborate with the entire supply chain.

We shall move into our new office in Longford, this will again make us relevant and help us get closer to our members and our rural base, this will happen by November.

We have developed a new committee structure in consultation with our members. This will make the organisation more efficient, but more importantly, give members direct input into policy development. To develop policy that is relevant and meaningful, we must have the view of members, and this restructuring will do just that.

TFGA is all about members and advocating on your behalf, and a large part of our strategic focus is to attract new members and younger farmers.

Without getting the next-generation farmers engaged in the next 20

years, there will not be a TFGA; renewal is so important.

To help this process, we have Kellie Morris, our membership officer. Kellie is working hard to engage with young farmers and to make the TFGA more accessible to a broader audience.

Part of the strategic focus and value proposition is to make the organisation look modern and stand out; the board will be looking to introduce a new brand this year to position the organisation as contemporary and relevant.

A big thank you to Hugh for his dedication and guidance, and the staff, who without exception give 110%; we are lucky to have such talent.

In conclusion, on your behalf, the board will continue to build on the work of the last 12 months to make your organisation stand out, be relevant and be heard.

On behalf of myself, the board, and staff, thank you for your continued support.

lan Sauer TEGA President

YOUR DIRECTORS

Individual Director biographies are available on the TFGA website.

Listed by officer bearer.

President: Ian Sauer

Vice President: Andrew Beven

Director Company and Secretary: Corey Spencer

Directors

Listed alphabetical order by surname:

Nathan Cox

Amara Doyle (Resigned April, 2022)

James Greenacre (Ceased March, 2022)

Phillip Hogget (Independent Director appointed November, 2022)

Daryl Lohrey (Resigned December, 2022)

Dr Elizabeth Lord

James McShane

Marcus McShane

Brian Stewart



CEO'S MESSAGE

As the CEO of the Tasmanian Farmers and Graziers Association, I am proud to report on our progress in 2022 focusing as we have worked to address key issues affecting the Tasmanian agricultural industry, including pricing outcomes for the vegetable industry, supply chains, agricultural training, labour shortages, and impacts from infrastructure developments on Tasmanian farmers.

These efforts are outlined in this annual report, providing a clear demonstration of value from the TFGA to our members and the broader agricultural sector.

Just as important as these efforts to represent our members concerns is the continued efforts by the Board and staff to ensure TFGA has a sound foundation.

This will assist in not only growing membership over the coming years, but also growing our influence and impact as Tasmania's peak agricultural advocacy organisation.

At the core of the TFGA Strategic Plan, developed during 2022, are the key pillars providing the focus on activities by the organisation over coming years.

- Advocate on critical policy positions to government and other stakeholders;
- **Engage** with our members to understand their needs and deliver value;
- Collaborate with industry & sector partners for improved outcomes;
- Facilitate the increased knowledge and capacity of our members;
- Whilst Strengthening and Building the organisations capacity to deliver for our members.

These will be released through the continued efforts to bring the agricultural sector together, promoting collaboration between our members and other industry participants, ensuring a strong united voice to represent agriculture.

Critical to this will be the ongoing work to ensure our structure to engage on policy with members is as responsive as possible, with a restructure of the council and committee structure proposed during 2023 to achieve this.

This has been a challenging year, but it is clear we are part of a strong and resilient community, providing food and other necessities for our communities that we are proud to continue to represent.

We will continue to advocate for our members, working hard to support and defend the interests of the agricultural community.

As always, please do not hesitate to reach out to us with any concerns or issues that are front of mind.

Hugh Christie TFGA CEO

YOUR STAFF

Individual Staff biographies are available on the TFGA website.

Listed In alphabetical order by surname:

Ellen Davis - Red Meat Industry Development Officer

Grayson Genders - Communication & Engagement Manager

Fiona Gluszyk - Office Manager

Erin Hughes - Biosecurity Project Officer and Living Next door to a Farmer

Linda Kelly - Advocacy & Projects Manager

Bonne Kenner - Policy Advisor

Kellie Morris - Membership Manager

Claire Robertson - Enabling Ag Innovation Project Officer

Kerrie Sievers - Reception & Admin Assistant

Kate Simpson - Finance Manager

Brittany van Dijk - Policy Advisor



STRATEGIC PLAN: 2022 - 2025



Pillar 1: ADVOCATE

- Develop and finalise policies in each of TFGA's
 2022-2025 critical policy areas.
- Identify focus topics in the 4 critical areas; water, labour, supply chain and sustainability.
- Policy position to be advanced via regular, targeted appropriate representations.
- Review Council structure to maximise engagement and outcomes



Pillar 2: ENGAGE

- Review the current offering to members; create a compelling value proposition and maintain regular, valuable two way interaction with members.
- Improve membership offering and uptake.
- Provide meaningful and relevant information.
- Increase the number of members under



Pillar 3: Collaborate

- Create a plan, with milestones for collaboration with key industry stakeholders, sponsors and strategic partners.
- Work with industry partners to improve agriculture training in Tasmania.
- Collaborate with industry stakeholders and strategic partners.
- Conduct quarterly meetings with education stakeholders to work towards improved programs.



Pillar 4: Facilitate

- Identify the priority knowledge areas for members and facilitate learning and information, sharing in the most efficient and member friendly way.
- Prepare strategic plan with key milestones.
- Identify key research partners and create plan (with milestones) addressing how relationships are to be strengthened.
- Build member knowledge and capacity.
- Build research partner relationships.
- Reduce red tape faced by the sector.



Strengthen & Build:

- Review and improve staff structure, numbers & capacity.
- Review and improve the current planning and communications processes.
- Review the asset composition of TFGA and work to improve return on investment.
- Review and improve the current member relationships platform and ensure at a minimum, Basic data is held for all active members.
- Improve the member data integrity.
- Improve asset management.

TFGA ADVOCACY AT WORK

Celebrating the Benefits Delivered to Our Members

TFGA's aim is to become the top advocacy peak body in Tasmania, and we are dedicated to working on your behalf to achieve this. Your membership and engagement mean we have the support and unity to deliver for your community.

Our key achievements in 2022 have included:

- The TFGA Vegetable Grower Negotiating Committees achieved increased prices from processors to record levels in 2022.
- Establishing the TFGA Small Seeds Grower Committee.
- Helping shape the outcomes of the Animal Welfare Act Amendment Bill 2022.
- Consulting with members regarding the TFGA Council/ Committee Restructure.
- Delivering Organics Grants
- Keeping members informed and working with the Government to prepare

- for the Foot and Mouth Disease and Lumpy Skin Disease outbreak in Indonesia.
- Broadening Biosecurity awareness for both disease prevention and market access.
- Delivering the Kids To Farms educational program, creating awareness in future generations.
- Delivering Landcare.
- Shaping the Road-map for the Red Meat Industry.
- Grants and an identified pathway for future Landcare Tasmania grants.

- Significant input into issues around compulsory acquisition of land with TasNetworks.
- Engaging sheep and goat farmers regarding EiD prior to the national scheme.
- Appointing a new Chief Executive Officer.

And many other achievements as outlined in more detail in the individual Commodity Council and Committee reports on the following pages in this document.



DAIRY COUNCIL REPORT

Council Members:

- Geoff Cox (Chair)
- Andrew Aldridge
- Nigel Brock
- Michele Lawrence
- Andrew Lester

- Ben Maile
- Matt Ryan
- Tim Smith (Resigned September 2022)
- Andrew Wright

From a productivity perspective, the 2021-22 season was not one of the more memorable years for the Tasmanian dairy industry, as the state saw a decline of 7.7% in milk production during this period. This decline was largely attributed to poor seasonal conditions in the North West of the state, where the majority of the State's dairy farms are located. This region suffered an extended period of excess rainfall during spring, which was unfortunately followed by an abnormally extreme dry summer and early autumn (which would typically see good rainfall).

Despite the poor season, good milk prices provided buoyancy and the State's dairy farmers remain positive for the future. Structurally, the industry in Tasmania is strong and, provided a reasonable season and continued strong milk prices, it will be possible for production to bounce back to 2020-21 levels this season.

As in many dairying regions across Australia, a major impediment to the Tasmanian dairy sector is the shortage of labour. Where we once leaned heavily on the backpacker workforce, this option continues to remain limited, and competition from other agricultural industries exacerbates the stress of an already tight labour market.

Nonetheless, the TFGA and its Dairy Council have moved forward over the past 12 months, aiming to continue engagement with the industry and grow dairy membership. Here's a recap on some of our focus from 2022 –

Regional TFGA Dairy Council Discussion Forums –
in an effort to engage proactively with members
and non-members, TFGA Dairy Council held two
regional meetings to discuss current industry
issues. The first in Smithton (North West) and the
second in Meander (North). Planning for another
session in the early months of 2023

- Dairy Council met with David Nation and James Mann (Dairy Australia – DA) and discussed a range of industry issues and challenges and how both the service (DA & DairyTas) and advocacy organisations (Australian Dairy Farmers and TFGA) can work effectively in a complimentary manner.
- Dairy Council Chair, Geoff Cox, nominated onto the National Australian Dairy Farmers (ADF) Surplus Calves Taskforce – actioning the recommendations from the taskforce is still underway by ADF.
- The Council wrote a submission to the Definitions of Meat and Other Animal Products Senate Inquiry, with feedback provided by Dairy Council noted in the report, that shaped the national recommendations.
- The Council worked closely with DairyTas and DA staff to develop a submission to the Draft Animal Welfare (Cattle) Regulations 2022.
- The Council worked with DA, DairyTas and GrainGrowers to compile a submission to the Draft Biosecurity Regulations 2022, focusing primarily on proposed Draft Regulation 17, which intended to categorise SDN-1 as a regulated dealing – TFGA's submission, in alignment with these other industry bodies, outlines that industry was not in support of this.
- Dairy Council Chair and TFGA Dairy Policy Advisor, Brittany van Dijk met alongside DairyTas and DA staff and presented to Minister for Health's Department on the findings from recent research and advocated for increased dairy consumption in the Tasmanian community.

MEAT COUNCIL REPORT

Council Members:

George Shea (Chair) Ella Anderson Roger Clemons Rupert Gregg Tas Loane George Nichols Phillip Richards
Matt Ryan - (Dairy Council Representative)
Paul Saward
Tim Schmidt
Brian Stewart

The TFGA Meat Council with representation from both beef and sheep meat producers and from all parts of Tasmania. Some of the key discussions have included King Island Shipping, Animal Welfare standards, Beef Trust, Northwest Saleyard Development, Sheep Traceability, Red Meat Strategic Plan, Pain Relief Management, Carbon Capture, Cattle Australia transition to Cattle Australia, Cattle Council Rising Champion

As 2022 saw a potentially devastating threat to industry with Emerging Animal Diseases (EAD), Chair George Shea was on the national Taskforce and Working Groups for Foot and Mouth Disease as well as lumpy skin disease.

Biosecurity threats will continue to be a focus along with industry reforms.

Two members have resigned due to other commitments and we thank Tas Loane and George Nichols for their tireless efforts and input.

Red Meat Industry Development

Two key achievements in 2022 were been the Draft Sheep and Goats Electronic Identification Device (EID) and the Draft Tasmanian Red Meat Industry Strategic Action Plan.

The Tasmanian Red Meat Industry Steering Committee (TRMISC) was tasked with oversight of the Strategic Plan to be revisited from the 2015 plan and represent the whole of supply chain with red meat production with a focus on highlighting the value and growth for the industry.

The Draft plan has a number of recommendations and action plan to engage and implement a whole of sector approach.

The Tasmanian Sheep and Goats EID draft staged approach included a report of shared learnings from Victoria's implementation of EID's including cost benefit analysis, example study on Tasmanian producers, options for meeting timelines set by the Commonwealth Government for tagging.

VEGETABLE COUNCIL REPORT

Council Members:

- Nathan Richardson (Chair)
- Nathan Cox (Vice-Chair)
- Michael Badcock
- Rob Baules
- Nick Eyles
- Michael Radcliff
- Chris McKenna

Vegetable Council Sub-Committees:

- Leigh Elphinstone (Chair, Simplot Potato Grower Committee)
- Tom Lindsay (Chair, McCain Potato Grower Committee)
- Will Green (Chair, Simplot Pea Grower Committee)
- Justin Shephard (Chair, Pyrethrum Grower Committee)
- Nick Eyles (Chair, Simplot Bean Grower -Committee)

The TFGA Vegetable Council represents the interests of Tasmanian vegetable growers at both a state and national level, through advocacy activities undertaken by TFGA and also through membership of AUSVEG, Australia's peak body for vegetable growers.

Some key focus areas of the Vegetable Council in 2022 were hosting the TFGA Vegetable Grower Forum, compliance and regulation red tape issues, biosecurity, freight and the rising cost of production.

Another major achievement was the work done by the 5 sub-committees, who on behalf of growers, undertake contract negotiations with processors each year. The committees representive potato (Simplot and McCain), pea, bean and pyrethrum growers were able to secure record price increases across all commodities.

Soaring production costs, extreme weather events and labour shortages were just some of the issues that made for a tough year for all vegetable growers, and the outstanding results achieved by these committees have had a major impact on the industry.



CEREALS & SEEDS REPORT

Committee Members:

- Tom Green (Chair)
- Rob O'Connor (Vice-Chair)
- Mathew Dent
- Rob Dent
- Duncan Heazlewood
- Bramwell Heazlewood
- Corey Spencer

Small Seeds Sub-Committees:

- Tom Green (Chair)
- Will Aricher
- James Clutterbuck
- Lauchie Cole
- John Heard
- Will Morrison
- Oliver Scott-Young
- Henry Smith
- Ben Tait
- Robbie Tole

The TFGA Cereals & Seeds Committee represents Tasmania grain and seed growers on a range of issues including biosecurity, research and development, training and workforce development.

In 2022, the Small Seeds Grower sub-committee was formed under the current Cereals & Seeds Committee. With large increases to input costs over the past 12 months, there was some concern among some growers that the grass seed industry could be facing tough times. The sub-committee was formed to act as a focus group and facilitate communication between

Tasmanian small seed growers and seed companies, to provide insight and recommendations regarding the productivity and profitability of the industry.

The Small Seeds Grower Committee held several successful meetings with seed industry stakeholders to discuss a range of potential improvements that could be made to ensure that seed production remains a productive and profitable enterprise for Tasmanian growers and to support the continued growth of the industry.

WOOL COUNCIL REPORT

Andrew Johnston (Chair)
Anthony Archer
Charles Downie
Marcus McShane
Tim McShane
George Nichols

The TFGA Wool Council has continued to highlight issues impacting industry including workers compensation for shearers, sheep traceability, Shearer training in-shed, Mulesing and pain relief, as well as EAD's including Foot and Mouth Disease working group input.

Presentations from Primary Employers Tasmania (PET) on the Wool Industry Workforce Development Project as well as a focus on the National Wool Declaration.

Andrew Johnson stepped down as the role of Chairperson with Charles Downie appointed.

We thank Andrew for his leadership and guidance and continuance as Wool Council Vice Chair.

WILDLIFE POLICING & FIREARMS

Committee Members:

- Don Jones (Chair, resigned from Committee March 2022)
- Alastair Cameron (Chair, from March 2022)
- Nigel Brock
- Jim Cooper

- Nathan Cox
- Brett Ford
- Sandy Gibson

George Mill

2022 was an incredibly productive year for the TFGA Wildlife Policing & Firearms Committee (WP&F). Life member of the TFGA Mr. Don Jones resigned from his longstanding position as Chair of the WP&F Committee, with Mr. Alastair Cameron taking on the role.

The WP&F committee convened 4 times throughout 2022, with a broad range of discussion items across the meetings. The following tasks have been actioned by the Committee from the meetings:

- Presented results of the TFGA Members survey
 of wildlife and pest damage on farms to the
 Minister of Primary Industries Jo Palmer and also
 the Shadow Primary Industries Minister Janie
 Finlay to provide insight into the burden and cost
 endured by farmers in attempting to manage
 pest problems, such as deer, wallaby, crows and
 cockatoos
- Committee members Sandy Gibson and Nathan
 Cox were nominated onto the Tasmanian Game
 Council, an independent advisory body providing
 advice to the Minister for Primary Industries and
 Water and the Government on game and browsing
 animal management and hunting in Tasmania.
- Wrote to then Minister for Police Hon. Jacquie
 Petrusma MP after the Western Australia Police
 Minister held a media conference to announce
 an intention to update the WA Firearms Act and
 consequently justify plans to release information
 detailing the location of all registered gun owners

in WA. The Committee secured verification from the Tasmanian Minister for Police that such actions would not take place in Tasmania

- Engaged with the Government through the Game Services Department on the development of the Wild Fallow Deer Implementation Strategy, advocating for reduced red tape and more streamlined approach to control measures
- Met with current Minister for Police Felix Ellis to raise to start a conversation about practical challenges associated with some existing firearm legislation and also the prevalence of rural crime.
- The WP&F Committee and Policy Advisor Brittany van Dijk advocated for greater police resourcing in rural communities to assist with matters such as theft and armed trespass.



WATER COMMITTEE

Committee Members:

Malcolm Green (Chair)
Andrew Aldridge
Anthony Archer
Michael Badcock
Nick Eyles
Morten Jensen
George Mills
George Shea

2022 was a very productive year for the Water Committee, largely due to engaged Committee members and the nomination of Malcolm Green as Chairman by the TFGA Board late 2021.

In all meetings throughout the year the Committee met with external stakeholders responsible for the management, monitoring and advancement of water resources in Tasmania, including Tasmanian Irrigation, Hydro Tasmania and Natural Resources and Environment Department. building strong, collaborative relationships with our key stakeholders is crucial to effective advocacy and long-term advancement of member concerns.

The Water Committee engaged with these stakeholders on matters including the following:

- Dam permit and inspection processes.
- Timing of review for state's Water Management Plans.
- District irrigation delegation Bill.
- Upcoming irrigation schemes.
- Environmental monitoring of river systems.
- Several member issues that had implications worth raising with NRE Department staff.

2022 - HIGHLIGHTS

MEMBERSHIP | ADVOCACY | ENGAGEMENT

Membership Subscriptions

ᡥᡥᡃᡥ ^51%

Budget Submission



Corporte







Page reach 80,417

> **Followers** 4,583

Reactions/Likes comments and shares 8,514



Website page views 50,706



Video content Minutes viewed 9,810



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PROJECTS OVERVIEW

The TFGA is dedicated to promoting sustainable agriculture and food production in our community.

Funded by NRM and UTAS in partnership with TFGA, the Kids to Farm project has been a huge success in engaging and educating school-aged children on the importance of food and fiber production. With the support of the Kids to Farm Steering Committee, Claire Roberston- Project Officer has delivered a project that not only provides support to teachers and educators, but also instills in young minds the value of agriculture and its role in our lives.

TFGA has also facilitated a number of grants through the LandCare Action Grants program, resulting in numerous positive outcomes such as revegetation, erosion mitigation, and conservation of endangered species and with the Organics Small Grants program, TFGA has supported various initiatives including product safety, transition to organics, and improvement of irrigation systems.

THE FUTURE - FROM THE PRESIDENT

Media Release 9 January 2023

Get Ready for Enhanced Engagement, Greater Collaboration and a Better Member Experience!

The Tasmanian Farmers and Graziers Association (TFGA) has outlined its priorities for the year ahead, focusing on advocacy, engagement, collaboration and facilitation with members, key decision-makers and the wider Tasmania community.

The TFGA aims to be more visible and influential in addressing issues affecting its members and will work to bring together the agricultural sector and promote collaboration on crucial issues surrounding supply chains, agricultural training, and labour shortages in 2023.

TFGA President Ian Sauer, said: "we need to work together as one voice across the supply chain. We're going to be bringing together the agricultural sector and knocking down the old silos, which are just madness and are reinventing the wheel."

The organisation will also implement a new council and committee restructuring process in March to allow for more significant member input and more efficient policy development.

"Restructuring our councils will mean members will be able to have a much greater say, and it'll be more open, more transparent, and policy development will be much faster." He said.

In addition, the TFGA is focused on building its brand and image to attract the next generation of farmers.

"We will organise face-to-face regional meetings with members and non-members so everyone can hear what we're doing. And most importantly, so that we can hear their views." Mr Sauer said,

The goal for TFGA in the coming year is to be a professional, respected and heard organization representing its members.

Mr Sauer said, "We're going to be moving into our new home in Longford this year, which will bring us closer to the rural community and allow you greater access to the organisation without having to navigate through town."

"We'll also be looking at our brand and our image and making sure that we can attract the next generation of farmers so that we can be more relevant in the rural community," he said.

THE FUTURE - LONGFORD

As mentioned in the President's Media Release on the previous page 2023 will see the headquarters of TFGA relocate to the Tabernacle Building in the main street of Longford.

The office has been situated at 56a Charles Street, Launceston since November 2018 with the Board seeking to purchase a permanent location with a greater connection to the rural community, ease of access for members to visit, along with parking and use of meeting facilities.

TFGA purchased the Tabernacle in October 2022 following a rigorous property search and strategic, due diligence process.

The renovation works are due to begin in 2023in order to provide members, guests and staff with a modern and contemporary office space, whilst not forgetting the heritage aspect of such a longstanding icon in the town of Longford.

We hope to move into the new office space by the end of 2023.



DIRECTOR ATTENDANCE

The following table outlines the number of Board meetings undertaken in 2022 and the Director attendance at each meeting, for your information.

Number of meeting held

Meeting Date	22 Feb	16 Mar	30 Mar	13 April	11 May	22 Jun	13 Jul	17 Aug	14 Sept	19 Sep	30 Nov	# Meetings attended
		Out of Session	AGM			Strategic		Strategic		Out of Session		
Andrew Beven [1]	0	1	1	1	1	1	1	1	1	1	1	10
Nathan Cox	1	0	1	1	1	1	1	1	1	1	1	10
Amara Doyle	1	1	1	0	0	0	0	0	0	0	0	3
James Greenacre [2]	0	0	0	0	0	0	0	0	0	0	0	0
Daryle Lohrey	0	0	1	1	1	1	1	1	1	1	1	9
Elziabeth Lord	1	1	1	1	1	1	1	1	1	1	1	11
James McShane	1	1	1	1	1	1	0	1	1	1	1	10
Marcus McShane [3]	1	1	1	0	0	0	0	1	1	1	0	6
Ian Sauer	1	1	1	1	1	1	1	1	1	1	1	11
Corey Spencer	1	1	1	1	1	1	0	1	1	1	1	10
Brian Steward	1	1	1	1	1	1	1	1	1	1	1	11
Attendees: Total per mtg	8	8	10	8	8	8	6	9	9	9	8	91

Note: 1 Amara Doyle resigned as Director April 2022

Note 2 James Greenarce did not stand for election 2022 (after filling a casual vacnacy since October 2021)

Note: 3 Marucs McShane stepped down as director on 16 March 2022 to take up the Actiing CEO position until 1 August 2022

FINANCIAL

The Annual Report, including the financial statements for 2022, are only available to voting members upon request to the TFGA office.







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